

# SAMPLE Profile

Manager Match with JoAn Mann

March 08, 2006



PREP Profile Systems, Inc.

842 NW Wall Street, Ste 3, Bend, OR 97701

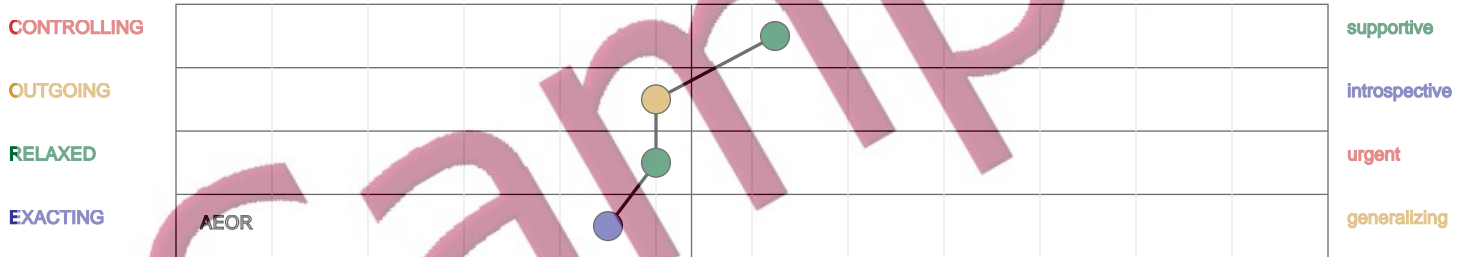
Phone: 541/382-1401 Fax: 541/382-6725 [www.prep-profiles.com](http://www.prep-profiles.com)

## Table of Contents

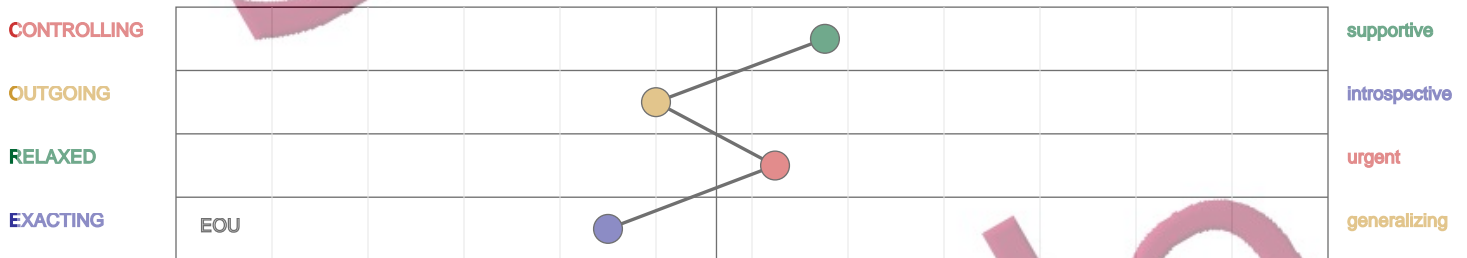
NATURAL STYLE PROFILE COMPARISON	2
AREAS OF NATURAL MATCH	2
AREAS OF POTENTIAL FRICTION	3

### Natural Style Profile Comparison

SAMPLE Profile Natural Style Profile Chart



( Manager ) JoAn Mann Natural Style Profile Chart



### Areas of Natural Match

The following indicates predicted relationship strengths or natural match areas of working easily together:

- Both will be adaptive in how much control they will exercise in a situation. If responsibilities and authority are clearly understood, should be flexible as to what is needed for optimal management and coordination.
- Both will have the ability to adapt their communications to the environment -- either in a team or working alone. They would both want a mixture of group and one-on-one daily activities.
- Both can adjust their pace to move more urgently or more deliberately, depending on what's needed in a situation.
- Both can probably adjust their involvement in detail work or big-picture work easily. JoAn will probably be able to rely on SAMPLE to complete a variety of work assignments and roles. They may both enjoy a mixture of fine-tuning projects and overview planning.

- They will probably have equal interest in both the end result and the quality of the process to achieve the final outcome. It will be important and helpful for them to prioritize their goals and activities regularly.
- The energy levels appear to be compatible.

### Areas of Potential Friction

Potential friction may arise or result in more challenging relationships in the following:

- Both are probably not naturally inclined to bring up negative or corrective feedback. JoAn probably needs to set a regular weekly feedback session with an objective agenda that both expect to discuss. If JoAn leaves feedback until she is upset, the intensity of feeling may be stronger than is appropriate either for the setting or for SAMPLE to absorb.
- JoAn tends to be systematic in her approach to problem solving while SAMPLE is more innovative. JoAn may have a difficult time trusting that SAMPLE's logic is sound in areas of implementation and quality control. If SAMPLE is developing new ways to do things, and JoAn is convinced of SAMPLE's thoroughness, this could be a productive combination of decision-making.
- SAMPLE may feel JoAn does not initiate the action she should in her management capacity. In time, JoAn may find that things are happening, but outside her control.
- It appears that both may presently be experiencing significant stress. This could leave both with less patience for the training process than desirable. JoAn may have higher unstated expectations of SAMPLE than might be reasonable, given SAMPLE's current reserve and JoAn's patience level.